

## EVERYDAY GREATNESS

As an executive coach, professional mentor and learning & organisational development professional, one of the most amazing things about my work is the opportunity it provides me to engage and interact with people from so many different cultures, countries, industries and levels of management.

Just learning to deal with such a potpourri of people is engaging and entertaining . . . to say the least. It compels me to be at my creative best even for simple things like building rapport. To get a sense of what I mean, try using the same technique to build rapport with a Japanese and say, an Italian or Indian. Yes, the fundamentals will remain the same, but it is fun to determine the nuancing in application if you wish to see the same success.

Even the nuancing between genders, or people with different sexual orientation, or religious beliefs ... I would love to delve into this, but I do believe some things *need* to be experienced. Like, how does one describe a sunrise ... or the magnificence of wind sweeping through the willows?

Probably the only thing all these interactions have in common is the fact that they always yield some new insight or wisdom that helps me to learn and grow. Which is why they need to be shared. So that people realise that everyone has something awesome to contribute, and

This is why a couple of years ago I wrote MAKE SUCCESS A HABIT – which was basically a collection of these amazing stories of the incredible people that I have worked with.

The reader response to this book has been so heartening that I have not only decided to write a series of such books, I also decided that I would regularly share such cool stories with their insightful realisations on my social media, and my blog.

I have given the links below so that you can stay connected to these stories. And should you wish to add to them please drop me a line and I would be happy to showcase them on my blog and in my books.

I would be honoured to hear from you. In fact, the more people I interact and work with, the clearer it becomes - Everyone has something that we can learn. **After all, there are no perfect people, but there are exemplary behaviours we can role-model.**

Before I share today's story, I also wanted to highlight that many of the stories I plan to share here may present an alternate (or should I say, a humorous and sometimes satirical) view of life. After all, as the Coke jingle goes – *everything goes better with humour.*

Humour has helped me deal with so many adversities that I believe we can never have enough of it. It is an integral part of my BOUNCE BACK process. Try it. Experience the difference it can make.

Anyway. I hope you enjoy these stories and anecdotes as much as I enjoy writing them... 😊

### **Without further ado. Today's story**

'You're so calm and patient, Mukul.' My coachee gives me THAT look, filled with longing and affection, which is so hard to describe. There follows a loooong sigh. 'How I wish my husband was like you.'

If I had a penny for every time I have heard this, I would be a fairly rich man.

It is surprising how easily clients forget the obvious.

'I am sure he can be.' I assure her. Then elaborate. 'All you need to do is pay him by the hour ... just like you pay me.'

She giggles. But I believe the point has been driven home. And for me also it is a good reminder that we all need to be more patient (and less judgemental) with the people we love and care for.

We get back to work.

By the way, before I end the story, just so that I don't leave you with the wrong idea about the work I do - it is not what you think. Don't forget - several other professions *also* charge by the hour... like coaches, counsellors, lawyers, masseuse . . . etc. Just saying . . . ok?

And that is it for the day. I will be back soon. With more stories of EVERYDAY WISDOM from the amazing people I work with.

### **Mukul Deva**

I am a Singapore-based keynote speaker, executive coach, business mentor, talent development consultant and internationally bestselling author.

My passion is empowering and inspiring people and organisations to achieve peak performance and transformational results by helping them ACTIVATE THE RIGHT A.R.C. – *Attitude, Resilience and Confidence*.

To enable this I deliver keynotes, coach, mentor and facilitate sessions - so far, to over 250,000 people from 500+ of the biggest and best MNCs and government organisations across the world.

I would love to stay connected, to learn from you, and share your insights with others, so that they too may LIVE LIMITLESS.

If you have a story to share, or would like to benefit from the experiences and insights of others, please connect with me at:

My Virtual Home: [www.mukuldeva.com](http://www.mukuldeva.com)

More such insights: [www.mukuldeva.com/blog](http://www.mukuldeva.com/blog)  
My Books: <https://www.amazon.com/Mukul-Deva/e/B001IGJVQ>  
My Company site: [www.influence-solutions.com](http://www.influence-solutions.com)  
More about me: [https://en.wikipedia.org/wiki/Mukul\\_Deva](https://en.wikipedia.org/wiki/Mukul_Deva)  
LinkedIn: <https://www.linkedin.com/in/mukuldeva/>  
Facebook: <https://www.facebook.com/mukul.deva>  
Twitter: <https://twitter.com/mukuldeva>  
Instagram: <https://www.instagram.com/mukuldeva/>  
My YouTube: <https://www.youtube.com/mukuldeva>